

Nan Zhang

Max-Planck-Institute for Research on Collective Goods
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POSITIONS

Max-Planck-Institute for Research on Collective Goods

Senior Research Fellow 2016 – Present

University of Copenhagen

Visiting Researcher, Faculty of Social Sciences Postponed to 2021

Bocconi University

Visiting Researcher, Dondena Centre 2017

European University Institute

Max Weber Post-Doctoral Fellow 2014 – 2016

Research Fellow, ERC Project “Willing to Pay” 2013 – 2014

Stanford University

Instructor, Stanford Summer College 2013

Graduate Teaching Assistant 2009 – 2012

EDUCATION

Stanford University

Ph.D. in Political Science 2014

J.D. Stanford Law School 2011

University of California, Berkeley

Double B.A. in Economics and Political Science 2006

PUBLICATIONS

- [9] “Literacy and State-Society Interactions in 19th Century France.” Forthcoming in the *American Journal of Political Science* (with M. Lee)
- [8] “Prosocial Behavior in Interethnic Encounters: Evidence from a Field Experiment with High- and Low-Status Immigrants.” *European Sociological Review* 35.4 (2019): 582–597.
(with A. Aidenberger, H. Rauhut and F. Winter)
* Winner of the 2020 ESR Prize for Best Article of the Year
- [7] “Social Norm Enforcement in Ethnically Diverse Communities.” *Proceedings of the National Academy of Sciences* 115.11 (2018): 2722–2727. (with F. Winter)
- [6] “Institutions, Norms, and Accountability: A Corruption Experiment with Northern and Southern Italians.” *Journal of Experimental Political Science* 5.1 (2018): 11–25.
- [5] “Legibility and the Informational Foundations of State Capacity.” *Journal of Politics* 79.1 (2017): 118–132. (with M. Lee)
- [4] “Willing to Pay? An Experimental Analysis of Tax Compliance in Britain and Italy.” *PLoS ONE* 11.2 (2016). (with G. Andrighetto, S. Ottone, F. Ponzano, and S. Steinmo)
- [3] “Are Some Countries More Honest than Others? Evidence from a Tax Compliance Experiment in Sweden and Italy.” *Frontiers in Psychology* 7 (2016): 472 (with G. Andrighetto, S. Ottone, F. Ponzano, J. D’Attoma and S. Steinmo)
- [2] “Changing a ‘Culture’ of Corruption: Evidence from an Economic Experiment in Italy.” *Rationality & Society* 27.4 (2015): 387–413.
- [1] “Political Culture” in *The Oxford Companion to Comparative Politics* (2012) New York: Oxford University Press. (with D. Laitin)

WORK IN PROGRESS	<p>[7] “Immigration, Ethnic Diversity, and the Future of the Scandinavian Welfare State: A field experiment in Greater Copenhagen” (with J. Gereke and M. Schaeffer)</p> <p>[6] “No Differential Effects of Classroom Composition for Native and Immigrant Adolescents: A Comment on Smith et al. 2016” (with D. Kretschmer, J. Gereke and F. Winter)</p> <p>[5] “From <i>Pluribus</i> to <i>Unum</i>: Statebuilding in 19th Century America.” (with M. Lee)</p> <p>[4] “The Paradoxical Effects of Combating Corruption on Political Engagement: Evidence from Two Natural Experiments.” (with M. Poertner) – <i>Under Review</i></p> <p>[3] “Racial Avoidance in Everyday Encounters: A Field Experiment in the Milan Metro.” (with J. Gereke and D. Baldassarri)</p> <p>[2] “Tracking the Trump Effect: A Long-Term Study of How Political Campaigns Change the Unsayable.” (with F. Winter and A. Álvarez-Benjumea)</p> <p>[1] “The Crowdsourced Replication Initiative: Investigating Immigration and Social Policy Preferences.” (with N. Breznau, E. M. Rinke, A. Wuttke, and 162 others)</p>
GRANTS & AWARDS	<p>2020 German Research Foundation (DFG) Emmy Noether Programme (6 years, €1.286.406)</p> <p>2020 Research in the Humanities and Social Sciences Grant, Princeton University (Co-PI, \$7.500)</p> <p>2020 ESR Prize for Best Article of the Year 2020 (€500)</p> <p>2016 Research in the Humanities and Social Sciences Grant, Princeton University (Co-PI, \$7.200)</p> <p>2016 President’s Fund, European University Institute (€5.300)</p> <p>2013 The Europe Center Graduate Student Grant, Stanford University (\$3.000)</p> <p>2011–2013 Global Underdevelopment Action Fund, Stanford University (\$25.000)</p> <p>2012 Graduate Research Opportunity Fund, Stanford University (\$5.000)</p> <p>2006 Philo Sherman Bennett Prize in Political Science, U.C. Berkeley (\$1.000)</p>
SELECTED PRESENTATIONS (* INVITED)	<p>2019 EUI, IMEBESS, Bocconi, Konstanz, Venice</p> <p>2018 ECPR, Heidelberg*, Hohenheim*, IMEBESS, Lisbon, Mannheim*</p> <p>2017 APSA, FU Berlin*, Bocconi, IMEBESS, BEELab</p> <p>2016 EPSA, NYUAD, EUI</p> <p>2015 APSA, IMEBESS, EUI, Gothenburg*, UPF</p> <p>2014 UPenn*</p> <p>2013 Harvard, APSA, BEELab</p>
TEACHING	<p>2019 Experimental Methods in the Social Sciences (GIGA, Hamburg)</p> <p>2015 Teacher Training Certification (European University Institute)</p> <p>2013 Corruption, Conflict and Financial Crisis (Stanford)</p> <p>2012 Introduction to International Relations (Stanford)</p> <p>2011 Introduction to American Law (Stanford)</p> <p>2010 Introduction to American Law (Stanford)</p> <p>2009 Democracy, Development and the Rule of Law (Stanford)</p>
OTHER	<p>Software: Stata, R, QGIS, zTree, oTree, Qualtrics, Netlogo, \LaTeX</p> <p>Referee: PNAS, APSR, AJPS, JOP, QJPS, ESR, World Politics, JEMS, JESA</p> <p>Methods: Quantitative Methods, Causal Inference, Experimental Methods</p>
PERSONAL INFORMATION	<p>Date of Birth: 3 January 1984</p> <p>Place of Birth: Beijing, China</p> <p>Citizenship: American, with German <i>Aufenthaltsittel</i></p>

[Last updated 2020-09-26]